

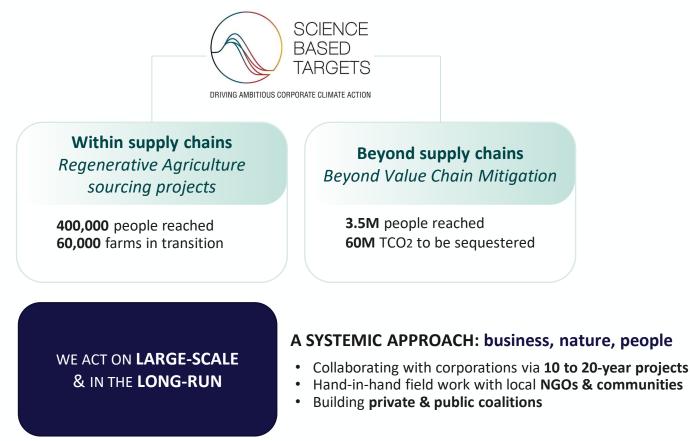
THE LIVELIHOODS FUNDS IMPACT INVESTMENT FUNDS FOR RESILIENT ECOSYSTEMS, COMMUNITIES & BUSINESSES

ACT TODAY FOR A BETTER FUTURE

January 23rd, 2023

Who are the Livelihoods Funds ?

An organization which accompanies corporations to sustainably transform their supply chains & reduce their carbon footprint



OUR CURRENT INVESTORS

21 players committed to climate action





WHAT IS AT STAKE?

Soil health is at the core of the challenges of our times.



Climate change, biodiversity loss & social impact are all interlinked

In the past few decades, climate change & intensive agricultural models have seriously damaged soil health, worldwide: which **agricultural models** can reverse the trend? How to **improve the livelihoods of rural communities** who depend on nature & biodiversity to make a living? How to improve farmer income? How can we contribute to keep global warming below 1.5°C & halt the loss of biodiversity? Which **financial models** can contribute to take action today and make a change in the long run?



A GLANCE AT THE LIVELIHOODS FUNDS PROJECTS



PROJECT EXAMPLE: VANILLA IN MADAGASCAR

Building a resilient supply chain & preserve biodiversity with 3,000 smallholders



WHAT ARE THE CHALLENGES FOR THE VANILLA SECTOR?

FOR FARMERS:

- Poverty cycle: middlemen, thefts, extreme weather conditions...
- Lack of efficient practices & finance to grow quality vanilla
- Food insecurity & malnutrition

FUNDS ACT TODAY FUNDS ACT TODAY

FOR COMPANIES:

- Volatile market: prices multiplied by 20 in the past three years
- Unsecured supply: volumes and quality are at their lowest levels since 2003
- No traceability at farm level

AT BIODIVERSITY LEVEL:

- Forest encroachment due to slash & burn practices
- Illegal logging

VANILLA: THE PROJECT COALITION

Companies as vanilla off-takers, local NGOs as project implementers, public institutions as co-funders and Livelihoods Funds as the upfront investors



- Collaborative
 platform
- Co-design
- Upfront financing
- Monitoring

PUBLIC INSTITUTIONS

- Co-funding from international players
- Law enforcement with local authorities



 Project offtakers: 10-year purchase commitment

Shared governance



NGO PARTNERS

- Co-design
- Field implementation
- Monitoring





VANILLA: AN INTEGRATED APPROACH

To tackle the root causes of chronic issues in the sector



Build on new foundations: A project zone outside the main vanilla production area in Madagascar

Empower farmers: Trainings over 5 years on sustainable & productive practices, planting material, extension services

- Increase food security: Ecological intensification of rice cropping
- Retain more value for farmers:
 Creation of a farmers-owned cooperative (GIE)
- **Sustain market connection:** 10-year purchase commitment from project off-takers



PROJECT EXAMPLE IN FRANCE, « HAUTS DE FRANCE »



COMPANIES SEEKING TO LOWER THEIR CARBON FOOTPRINT & ENHANCE BIODIVERSITY:





Lower carbon footprint (scope 3)

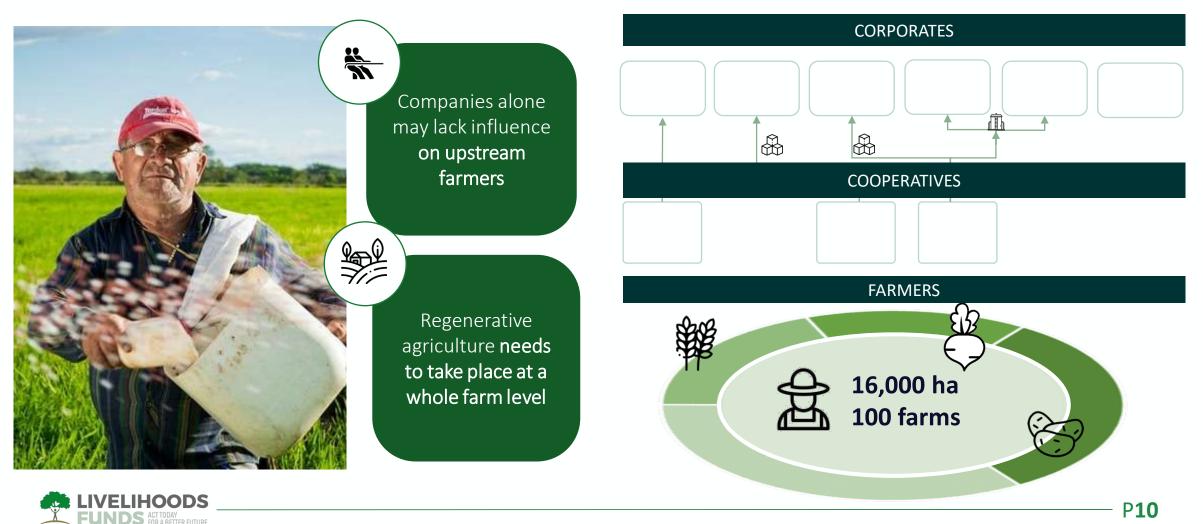


Enhance on-farm biodiversity

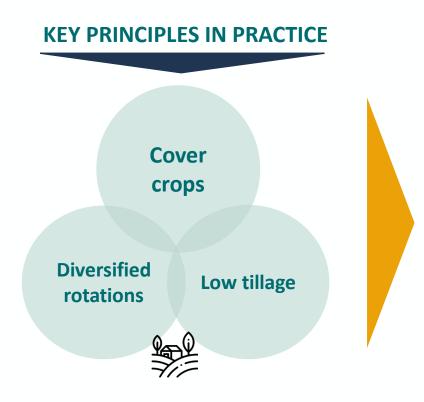


A COALITION OF PRIVATE & PUBLIC ACTORS

Scale-up regenerative agriculture & restore biodiversity



TRANSITIONING TO REGENERATIVE AGRICULTURE IS CHALLENGING It requires placing the soil at the heart of the farming model

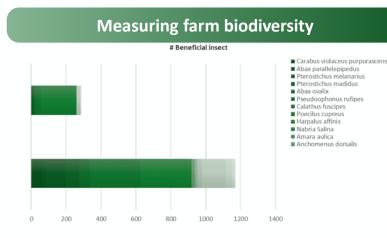


A TEST & LEARN APPROACH

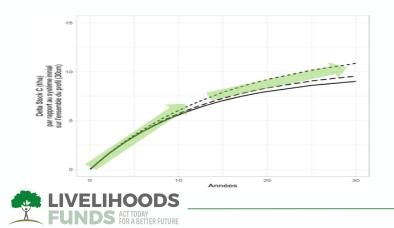




IMPACTS FOR NATURE, PEOPLE, BUSINESS



Measuring carbon removal & reduction



Assessing the benefits for the farmers



A more rewarding job

- Increased quality of life
- Lower **working hours**
- Restored professional & social integration

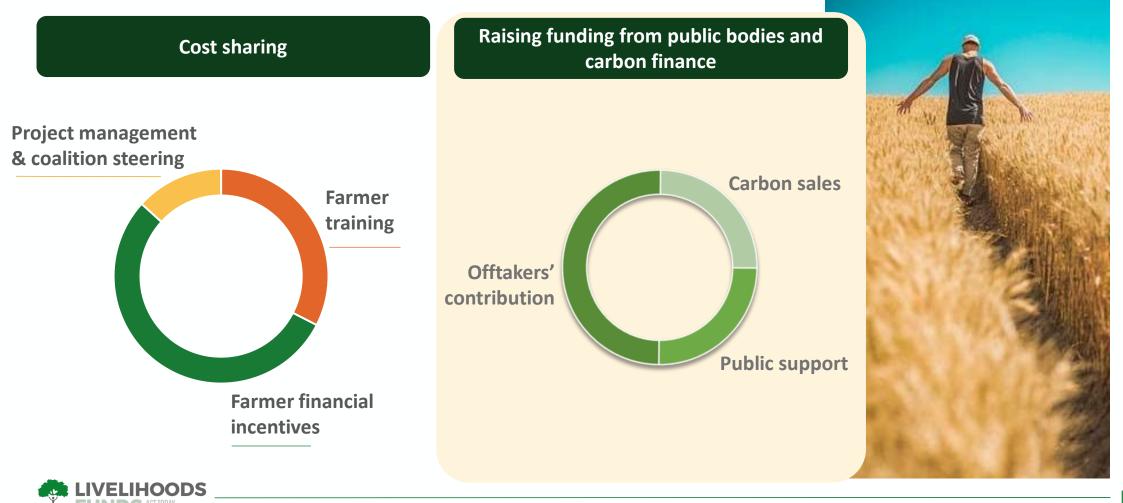
Enhanced farm productivity

- Sustained yields on the long term
- Lower production costs (fuel & inputs)



AN INNOVATIVE FINANCIAL MODEL TO REACH SCALE

The private & public sector in a joint investment vehicle



WHAT DOES IT TAKE TO SCALE-UP REGENERATIVE AGRICULTURE?

MAIN CHALLENGES FOR CORPORATES:

- COST
- IMPACT
- **RISK**
- MANAGEMENT AT SCALE



Collaboration with competitors on actions



KEY LEARNINGS FROM THE FIELD:

Commitment to source from project farms over min. 5 years



Contracting from common suppliers & geographies



Leveraging public finance





Alignment on common Regenerative Agriculture curriculum

Alignment on farmers incentives & shared value





GET IN TOUCH

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